Compact Solutions.
Innovative Products.
Intelligently Used.



### BUSINESS COMPACT

The intelligent solution for small and mid-sized businesses







# Use standard software intelligently and improve the efficiency of your business.

Whether you are a service provider, merchandiser, manufacturer or craftsman, everyone in today's world is looking for a fast, uncomplicated software solution to stay competitive.

MESONIC as one of the leading producers of business management software has been offering its customers technologically advanced solutions with its WINLine® und Corporate WINLine® standard software for many years now.

Our primary goal is the development of software which increases the efficiency of our users to give them a quantifiable competitive edge.

Doing business everyday requires complex decisions. You need to have a central ERP software to stay on top of it all at every moment. But experience has shown that only 5% of the functions that an ERP system offers are actually used. The problem is that requirements vary from business to business - each one needs a different 5% out of the total range of features. In spite of this, no one can afford to pass up implementing a business software solution in order to maintain competitiveness.

MESONIC has created a strong performance package at an attractive price especially for this user group: the MESONIC® Business Compact





#### Successful In Every Size of Business

Small to medium-sized businesses need flexible and user-friendly software solutions. Meeting demands not just today, but also in the future, is an important issue, as well as compliance with the highest technical standards. The MESONIC® Business Compact is the software solution that meets these requirements.

MESONIC® Business Compact offers a complete program spectrum covering all business areas and operations - be it financial accounting and controlling, purchasing, merchandising, inventory control, cost and asset accounting or manufacturing and production. As for the cost, all of these functions are available at an attractive monthly fixed price. You can subscribe or cancel participation in the MESONIC® Business Compact at any time.



The MESONIC® Business Compact is a client/server software solution, using SQL databases, that can be applied in all business sectors. The database technology ensures optimal operational security and maximum performance.

A complete range of all programs with full features is offered by the MESONIC® Business Compact software package. The included service agreement provides for periodic program updates to comply with changes in law or program enhancements.

The MESONIC® Business Compact thus represents a comprehensive and user-friendly standard software package that is perfectly tailored to small and mid-sized businesses.



High quality standards, program verification by certified accountants and tax consultants, as well as integration with the Internet ensure that your business is well-equipped to meet future demands.

MESONIC® Business Compact (MBC) is quick and easy to set up due to the simple configuration and user-friendlines of the software. All you need for operation of the system is a Windows operating system and an Internet connection in order to receive periodic updates.



## ACC1

### Financial Accounting & AP/AR accounting

### The MBC ACC1 is the central element of the comprehensive package.

Financial accounting activities place maximum demands on system integration. Data is adopted from order processing, asset management and payroll areas. Other data is passed over to cost accounting. Further groups of data, such as AP/AR accounts, are used among several program modules. Only optimal internal program coordination allows you to work cost-effectively and efficiently.

The following standard functions are contained in the basic module, permitting you a comprehensive look at your business for business-management purposes.

We provide you with many different types of reports for internal and external analysis, such as periodic balance statements, profit/loss and sales tax statements.

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### Overview of the standard functions of the MBC ACC1:

- General ledger and AR/AP accounting
- Batch / Real time posting
- Open Invoice management
- Collection management
- Automatic payment transactions
- Clearing
- Sales tax reporting
- Multiple foreign currency capability
- Balances and transaction data
- VAT accounting (conform to EU standards)
- Periodic posting procedures
- Managerial Analysis freely definable
- Financial Statements
- Budgeting
- Foreign currency
- Real Time Batch Posting
- Payment Clearance
- Petty Cash
- Open Invoice offsetting against AP/AR accounts



# ACC2

### Inventory management & Order Processing

The MBC ACC2 is a comprehensive inventory management system which combines and unites three elements: order processing, invoicing and inventory accounting.

The standard functions of MBC ACC2 include both order process management (quote, confirmation, delivery slip, invoice and batch invoicing) as well as comprehensive inventory management and accounting for sales rep commissions.

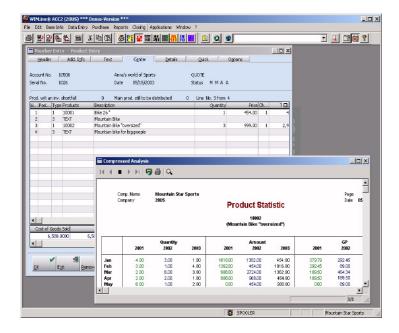
An integrated statistics function enables meaningful analyses of customers, products or services, and your external sales force. The numerous and flexible options for evaluation give controlling and management the facts needed to make quick, cost-effective decisions.

In order to meet the individual demands of your business, we offer numerous supplemental modules to the MBC ACC2, such as the purchasing module, which ensures timely and seamless product delivery capability. The MBC ACC2 makes invoicing in foreign currencies quick and easy.

The MBC ACC2 allows you to optimize efficiency by utilizing its full integration with the other applications in the MBC package. It is quick and simple to pass data along to financial accounting or cost accounting.

### Overview of the standard functions of the MBC ACC2:

- Voucher management
- Payment/Delivery terms
- Pricing/Sale pricing
- Commission accounting
- Inventory
- Discount schedules
- Delivery locks
- Sales statistics
- Sales turnover lists
- Vendor order management
- Recurring vouchers
- Kitting
- Multiple warehouse/serial numbers
- Lots, colors and sizes
- Contract management
- Telephone sales
- Intrastat





## COST

**Cost Accounting** 

Cost accounting is fully integrated with the MBC ACC1 and offers you a battery of analyses, which give you a basis of up-to-date information for day-to-day decision-making.

By assigning costs to cost types, cost centers and cost objectives, you get hard facts pertaining to many important areas of controlling, such as the current generated margin of profit. Using this example, you can gain significant information, for instance, from differences between projected product or project calculations and subsequent recalculations based on actual values.

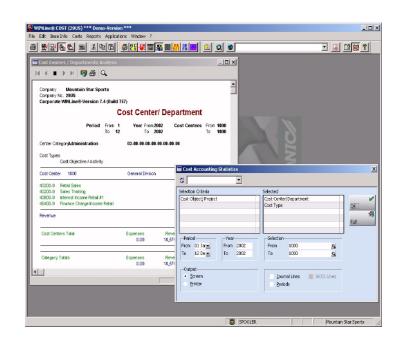
The Cost Journal and Cost Center sheets keep you up-to-date on running costs. In addition, you have at a glance a summary of operating results as well as an analysis of cost objective performance including the profit or loss generated by individual cost objectives. The MBC COST naturally offers you an overhead allocation sheet, as well.

The extensive statistical reporting in the MBC COST helps you to see trends as they develop, making it possible for you to take timely and necessary action.

All data required by the MBC COST is automatically passed along from the other modules of the MBC package, such as the MBC ACC1 or MBC ASSET. If the corresponding base information in these modules has been pre-configured, cost accounting is performed fully automatically.

#### Overview of the functions of the MBC COST:

- Cost type/center/objective
- Projected and recalculation
- Cost allocation procedures
- Overhead Allocation Sheet
- Actual costs/Planned costs
- Budget comparison
- Operating statements
- Cost accounting statistics





# ASSET

#### Asset Accounting

Every business needs to keep track of assets by means of asset accounting. The MBC ASSET simplifies the process of representing your asset structure.

With the MBC ASSET, it is easy and quick to assess the life cycles of your assets, and identify which need to be replaced in a certain period of time.

You can make use of numerous depreciation methods, such as straight-line and declining-balance depreciation, special deprecation, graduated depreciation and implicit depreciation. In addition, functions for posting of asset retirements and the creation and posting of sub-assets are available. You can also choose between performing write-offs based on tax or commercial accounting principles.

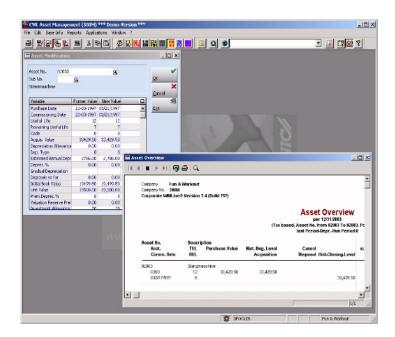
The MBC ASSET serves not merely to represent asset structures, however. It also provides the basis for making a series of managerial desicions, such as investment planning, liquidity planning, and asset procurement.

As with the entire MBC package, we have set a high value on full system integration. The coordination between the MBC ASSET and the MBC ACC1 enables the automatic posting of depreciation, for example.

Likewise, the transfer of asset data with cost center and cost type attributes to the MBC COST module proceeds in a seamlessly integrated manner.

#### Overview of the functions of the MBC ASSET:

- Straight-line and declining-balance depreciation
- Special and graduated depreciation
- Depreciation according to commercial law
- Implicit depreciation
- Automatic switching of depreciation type
- Assets analysis
- Posting of partial value retirements
- Subassets/Asset groups
- Valuated reserves
- Aquisitions/Retirements
- Unit values





### PROD

#### **Production**

The MBC PROD is an ideal supplement to the MBC package, spanning the entire range of activities and transactions that take place in the production process.

Among the most important program features are a sophisticated resource management, a manufacturing and delivery date management, a company calender and options for variant manufacturing. You have the option of build to stock or build to order environments. Furthermore, you can configure Bills of Materials with up to nine levels, perform production preplanning and make production run reports.

Production managers receive all the information they need to efficiently plan and schedule activities.

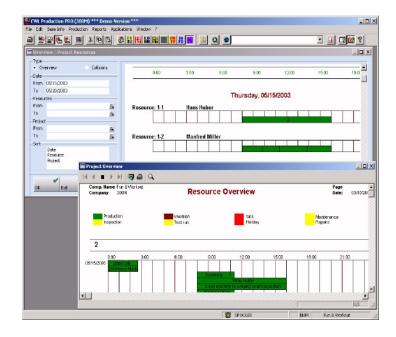
By using project summaries, you can check the status of a project at any time. After specifying actual values and actual times of production, you can recalculate a production run for the purposes of finding possible sources of savings in material usage or production time.

Again, it goes without saying that we have placed great emphasis on integration with the MBC ACC2 and MBC COST modules. The optimal coordination of production, order processing and inventory control prevents data-gathering redundancies and permits the achievement of maximal reliability.

The MBC PROD module expands the flexibility of the MESONIC® Business Compact package to an even greater extent. It provides a software solution that genuinely supports your business decision-making.

#### Overview of the functions of the MBC PROD:

- Unit or serial production
- Variant production
- Resource management
- Bill of Materials with up to nine levels
- Absence rate recording
- Setup times
- Company calendar
- Availabilities
- Scheduling
- Conflict lists
- Production run final report
- Project recalculation





# ARCHIVE

**Archiving** 

### The MESONIC® Business Compact offers you naturally a fully integrated archiving solution.

Information gathered and saved over many years can be accessed and read at any time with the MBC Archive.

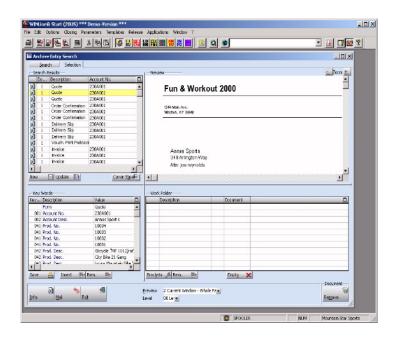
All kinds of vouchers, which have been directly created in the MESONIC® Business Compact or in other modules of the MESONIC suite of products, such as quotes, invoices, account sheets, collection notes, payment sheets, and much more, can be saved and archived in the MBC Archive, and then called up a later time.

Voucher keywords, which are used for indexing documents for relocation, can be assigned fully automatically with the MBC Archive. After performing a search based on particular keywords, all documents are shown corresponding to the search profile.

The MBC Archive is fully integrated into the other modules of the MESONIC® Business Compact. This guarantees for optimal work flows.

#### Overview of the functions of the MBC ARCHIVE:

- ■Structured document filing
- Automatic / Manual search
- Archive Assistant
- ■Extensive search keywording
- ■Internal/External documents
- Summarizing of documents
- Document linking
- Post-it note insertion
- ■Document compression
- ■Monthly or periodic archiving





# SYSTEM

#### **Database Connector**

The MBC System offers extensive possibilities for tailoring applications to meet the demands of your work flows.

The MBC System consists of numerous tools which assist in expanding system capabilities. Particularly important in this regard is the Database Connector. MBC uses the Microsoft SQL Server or the included MSDE.

Administrative tools, such as a Form Editor for customtailoring vouchers and forms, are part of the system, as well as a List Assistant for easy and quick generation of many types of evaluations.

Routines for backing up and restoring data, as well as powerful user/authorization management are absolute necessities for the MESONIC® Business Compact. To round it all off, users are supported by a sophisticated protocoll system that can monitor system functions.

With the import/export module you can synchronize and update various kinds of base information using various data formats. Import and export of vouchers is enabled by the Batch Voucher module, which opens up many interesting organizational possibilities.

A quality management system permits the automatic checking, release and locking of raw materials or finished products. In this way, it is possible to ensure that only tested and released products are considered for delivery or further processing.

With the Intrastat module you can create statistics for reporting on the exchange of commodities among member states of the EU.

In short, the MBC System provides the basic framework of the comprehensive MESONIC® Business Compact package.

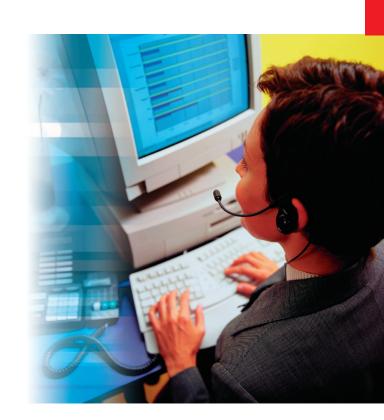


# Compact Solutions - intelligently used

The MESONIC® Business Compact offers you a central ERP application, easy to install, quick to have running, and simple to use. And as for the attractive monthly rental price, well, we will let that speak for itself!

Depending on the number of users, the fixed costs vary from just € 65 to € 79 per month. The included service contract provides for periodic program updates to comply with changes in law or program enhancements.

All you need for operation is a Windows operating system and an Internet connection in order to regularly receive updates. The periodic renewal of users licences also takes place over the Internet. Everything is fully automatic with no bothersome installation of new program versions.



#### **Graduated Scale of Prices per Installation**

1 to 4 Users € 79 per user and month

5 to 8 Users € 72 per user and month

9+ Users € 65 per user and month

Prices in EURO, incl. service contract, excl. VAT or local sales tax Prices valid from: 11-15-2002, changes and errors are reserved.

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